

SCOLARIS VINI srl

VINI COLLIO & ISONTINO DOC E GEOGRAFICI

Via Boschetto, 4

34070 SAN LORENZO ISONTINO (GORIZIA)

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Represented by M H Wines - Tel/Fax: 01737 212911

The Great War of 1914-1918 wreaked unspeakable destruction of everything in the North-East of Italy. That period had itself followed on from the menace of phylloxera and the earlier painstaking replanting of vineyards. Giovanni Scolari Snr was one of the pioneers of winemaking in the Friuli region commencing his business in 1924. He was a winegrower of great foresight and, by linking with other producers, he began marketing their bulk wines to taverns throughout the region from Trieste to Udine. He was probably the first winemaker/contractor of the region deliberately to record the quantities and origins of grapes purchased for vinification. A deep personal and professional relationship with those other winemaking families continues to this day some 70 years on. During the 2nd World War Scolari sold wines to three armies: first the

Italian, then the German, and finally the American army. Post war, Giovanni Scolari Snr was the first Collio producer to guarantee the annual purchase of grapes from other producers. His son, Giovanni Scolari Jnr, a trained oenologist having studied at Conegliano Veneto, assisted in the development of the business throughout the '50s and '60s. Radical decisions were made with the development of new cellars, continuing expansion of the estate and its business, and the move towards sale in bottled wines. In the 1970's the wines of Scolari were given exceptionally high praise by Luigi Veronelli, author of the Italian wines "Bible", the *Catologo Bolaffi*. In 1980 Marco Scolari, the 3rd generation, joined the family firm having studied oenology and business administration. He has continued the family heritage offering valuable assistance in vineyard management and developing the unique character of its Collio wines. Today the wines are sold throughout Italy and to several export markets.

	Vintage	€ selling price per bottle ex cellars
<u>AZ. BORGO BOSCHETTO SELECTION</u> (Pack 12/75cl)		
WHITE WINES		
Bianco IGT Venezia Giulia 12°	2005	1.90
Pinot Grigio IGT Venezia Giulia 12°	2005	1.96
Pinot Bianco IGT Venezia Giulia 12°	2005	1.96
RED WINES		
Merlot IGT Venezia Giulia 12°	2005	1.90
Cabernet IGT Venezia Giulia 12°	2005	1.96
<u>"PECOL" SELECTION</u> (Pack 12/75cl)		
WHITE WINES		
Pinot Bianco DOC Collio 12.5°	2005	3.05
Tocai DOC Collio 12.5°	2005	3.05
Pinot Grigio DOC Collio 12.5°	2005	3.25
Sauvignon DOC Collio 12.5°	2005	3.25
RED WINES		
Merlot DOC Collio 12.5°	2005	3.25
Cabernet DOC Collio 12.5°	2005	3.25
<u>MARCO SCOLARIS SELECTION</u> (Pack 6/75cl)		
WHITE WINES		
Pinot Grigio DOC Collio 12.5°	2005	3.90
Sauvignon DOC Collio 12.5°	2005	3.90
Ribolla Gialla IGT Venezia Giulia 12.5°	2005	3.90
Chardonnay DOC Collio (barrique) 12.5°	2004/05	4.10
"Campo dei Fiori" Bianco DOC Collio 12.5°	2005	4.10
RED WINES		
Cabernet Franc DOC Collio (barrique) 12.5°	2004/05	4.10
Schioppettino DOC Friuli 12.5°	2005	4.10

Prices: Euros per bottle Ex Cellars S. Lorenzo Isontino

Packing: in cartons of 6 or 12 bottles as shown

Minimum Order: 600 bottles mixed wines

Payment terms: 60 days from date of invoice/collection

Bank Details: Unicredit Banca - branch: Cormons

IBAN: IT 45 T 02008 64550 000000543425